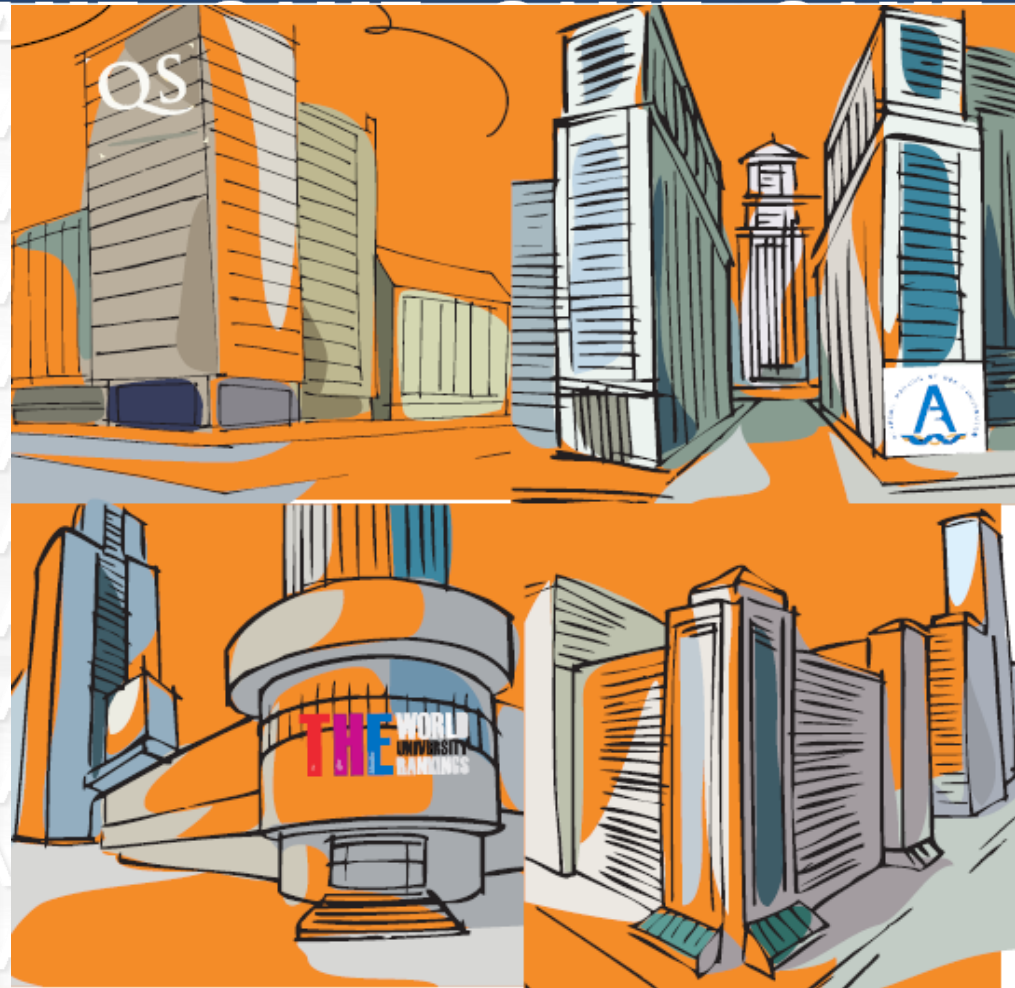




НАЦИОНАЛЬНЫЙ ИССЛЕДОВАТЕЛЬСКИЙ  
УНИВЕРСИТЕТ

# Simulation games in training of educational managers

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# Vitality of the research

## The context:

- ✓ Mainly, leaders in Russian education system don't have any specific managerial education;
- ✓ Number of professional training programs for educational leaders (school principals) is extremely small, mostly professional development programs;
- ✓ There are no certification exams to the profession

Typical portrait of Russian school principal:

- *Female*
- *Pedagogical education*
- *Previous experience as a teacher*
- *More than 20 years work experience*

«Management competencies regarded as being important for the job, will be significantly related to the level of training needed»

*Ingrid L. Potgieter*

**OECD Improving School Leadership (2006):** strong correlation between leadership styles of school principals and training results and school performance



# Questions?

- ✓ Who are Russian school principals? What leadership styles they use?
- ✓ How we should teach school principals? What leadership styles we should provide?
- ✓ What pedagogic technologies we can use? Can games become an effective instrument for leaders development? Can games identify leadership styles and can help people shift them?
- ✓ **How such games should be constructed?**

# Design of the project

## Russian leadership project

8 regions, 1400  
different  
schools,  
identifying  
leadership  
styles

## HSE Masters program “Management in education”

Identifying  
leadership styles  
of participants



## Post-program survey

- Self-esteem
- Peer assessment
- Moderators' evaluation
- Video recording

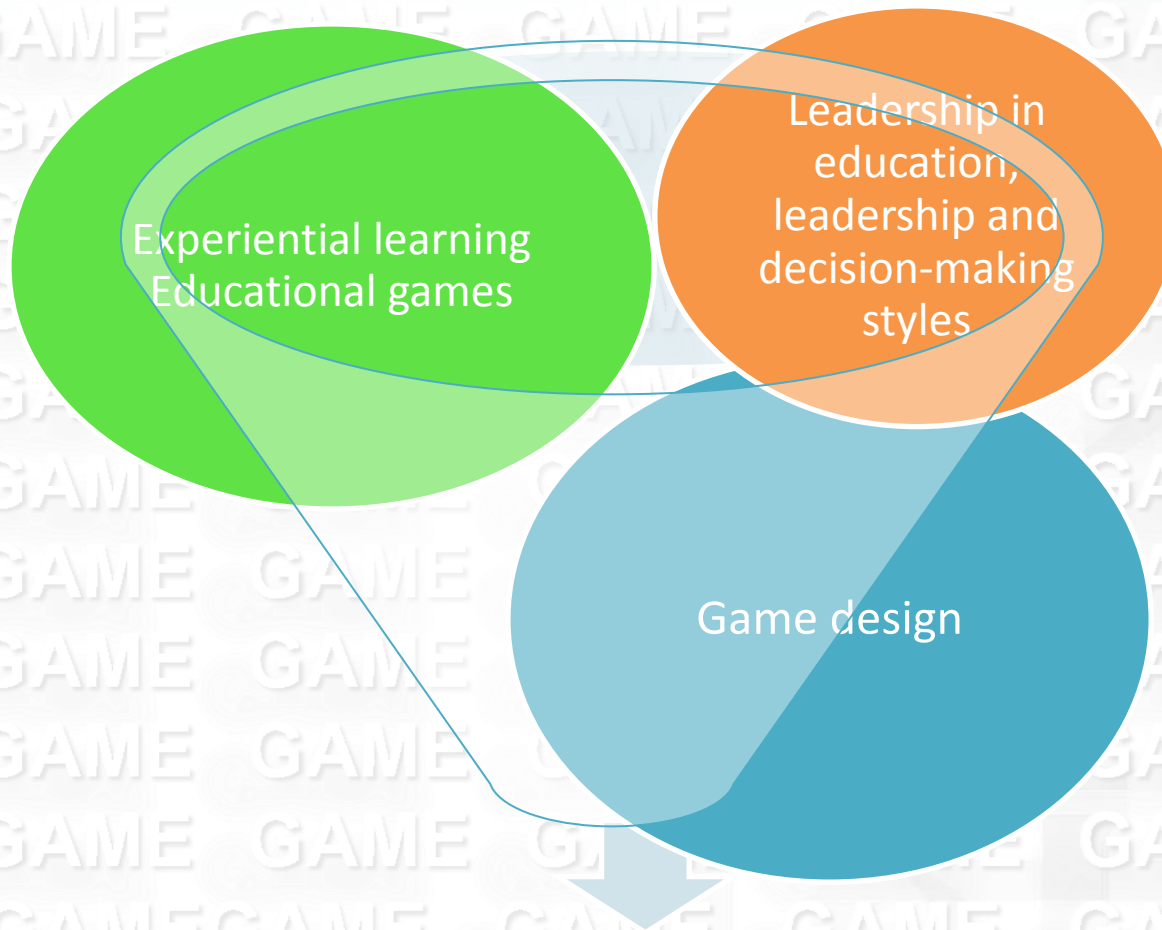
? How principals reproduce their leadership styles in non-real environment

? Can principals change their leadership styles in the game

? In what moment of the game they shift their styles



# Background



**GAME and game experiment**



# Leadership and leadership styles

- ❑ 1960 - industrial paradigm, “hierarchy” of managers
- ❑ 1980 - “instructional leader” Schein, 1992, Edmonds, 1979 Edmonds, R. (1979).

*Administrators influence the effectiveness of a school's operations and students' results by creating a defined culture within the school based on a common vision, mission and goals*

*(Hallinger and Heck )*

- ❑ 2000 - leader of a “team of leaders”

## **Bernard Bass (1985) – leadership styles model**

- I. transactional style** - bartering, services are exchanged for rewards
- II. transformational style** - cooperation and trust building within the collective, orientation to school development and changes
- III. laissez-faire style** - lack of leadership in the organization

## **Sergiovanni (2000)**

*The factor that determines a school's success is the leadership style of the principal*

## **Howell and Avolio**

*managers must develop characteristics of the transformational style of leadership in order to positively influence their organizations*

## **Scope (2006)**

*Positive correlation between transformational style school culture*



# Leadership and decision-making styles

**Transactional LSS**

Technical

High tolerance for ambiguity

Low tolerance for ambiguity

**Analytical** + **Conceptual**

Analytical individuals use more information and consider more alternatives. They enjoy problem solving and ask for the best solutions

*Directive*

Directive individuals tend to be autocratic and aggressive. They ask for power and prefer to use rules and specific information

**Conceptual** + **Analytical**

Conceptual individuals are creative, and collect more information and alternatives. They are willing to share their feelings with others. In addition, they are typically thinkers rather than doers

*Behavioural*

Behavioural individuals support and care for the feelings of others. They are willing to compromise and accept loose control. Behaviourals accept suggestion, communicate easily and show warmth to others

Social

**Transformational LSS**

**Bernard Bass**

**Two-factor leadership model**

## \* *Alan Rowe's Decision-making Style Grid*

Rowe's concept provides for more than one decision-making style for each principal:

- a dominant style, one that is used most often
- backup styles, which are used when the dominant style is perceived as inappropriate
- least preferred styles, which would seldom be used



# Russian leadership project

## Online survey (*Alan Rowe's Decision-making Style Grid*)

- 8 pilot regions, of which seven regions represent a federal district
- Near 1400 school principals
- Randomly selected 200 schools from the general pool of educational institutions in each of region

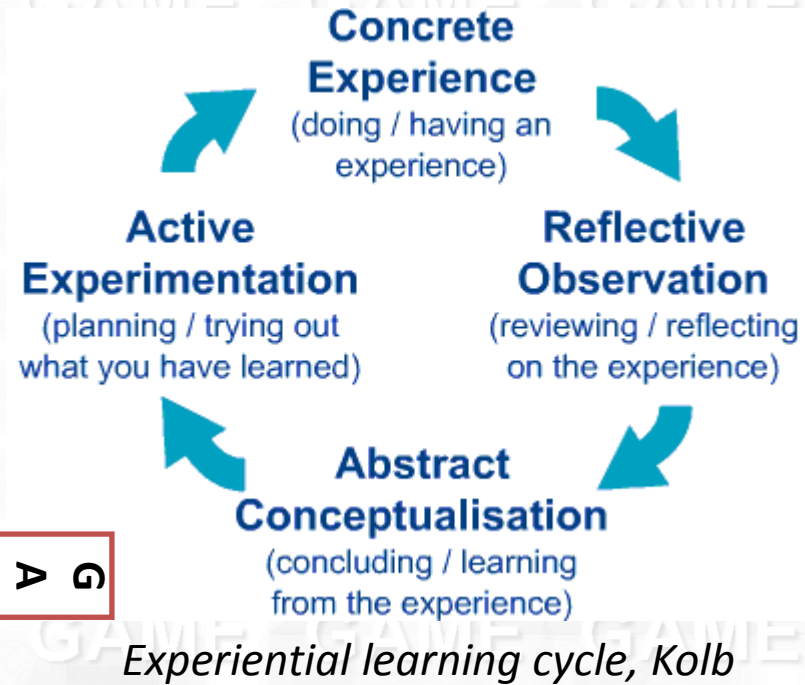
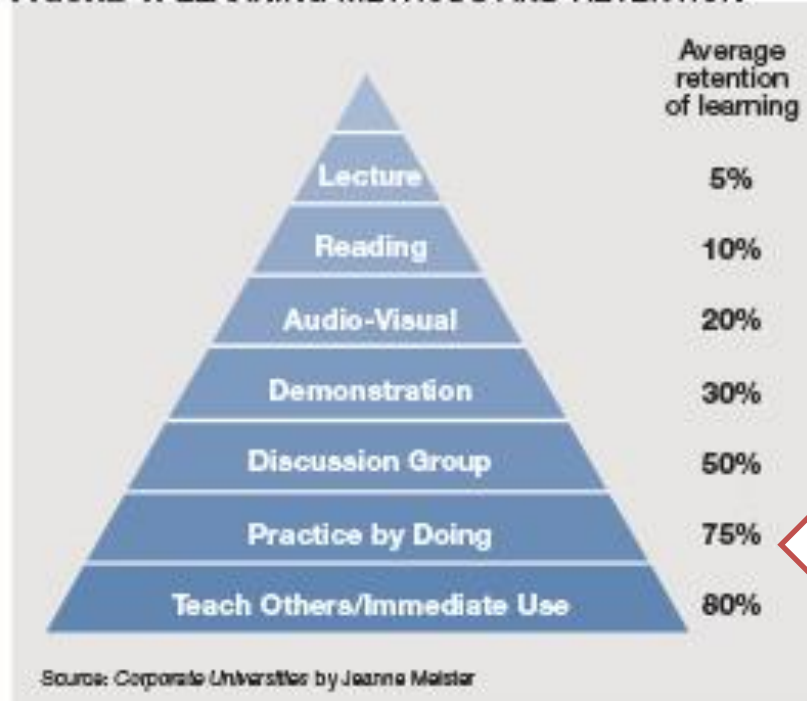
### Transactional and transformational leadership styles

	Dominant analytic and reserve conceptual	Dominant conceptual and reserve analytic
Total schools	1299	1299
Those who fit the description	139	155
Share	11%	12%



# WHY games?

FIGURE 1: LEARNING METHODS AND RETENTION



- ❑ “Learning should be limited primarily to the gaming and work. Play and work should be integrated together in curriculum” – **J. Dewey**
- ❑ “Play is assimilation, contributing to humans intellectual and cognitive development” – **Jean Piaget**
- ❑ “Game as social system” – **J. Klabbers**

# What is the GAME?

## The definition of notion “game” from Wikipedia:

“A **game** is structured [playing](#), usually undertaken for [enjoyment](#) and sometimes used as an [educational](#) tool. Games are distinct from [work](#), which is usually carried out for [remuneration](#), and from [art](#), which is more often an expression of aesthetic or ideological elements”

## The game framework (*Huizinga, “Homo Ludens”*):

- The player has to understand the difference between himself (his personality) and the role, that he plays in the game
- The game exists then where are more then one player
- The game has the end
- The game has special rules within which the players can play
- the situation of game is defined (the scale, the field, the problem)
- someone has to rule the game (the game designer or moderator)



Paul Cezanne “The card players”



# Game design - “Polyphonic games”

## Game is not a «black box»

- 1.«Playful attitude» (separation of the player and his role) and the existence of several players.
- 2.Polyphony (dialogue) –role + individual human position : comparison of players interact in the game and characters relationships in Dostoevsky's novel according Bakhtin's concept.
- 3.Crisis and moments of transgression (breaking the rules)

*According to Bakhtin the struggle and mutual reflection of minds and ideas is the essence of Dostoevsky's poetics. «His heroes more than just thinking about what people think about him and others may think, it tends to run ahead of others consciousness. With all the essential points of his confession, he tries to anticipate possible identification and assessment of its other, guess the meaning and tone of this evaluation and tries to carefully formulate these possible words of others about him».*



**THANK YOU!**