

29 October 2015

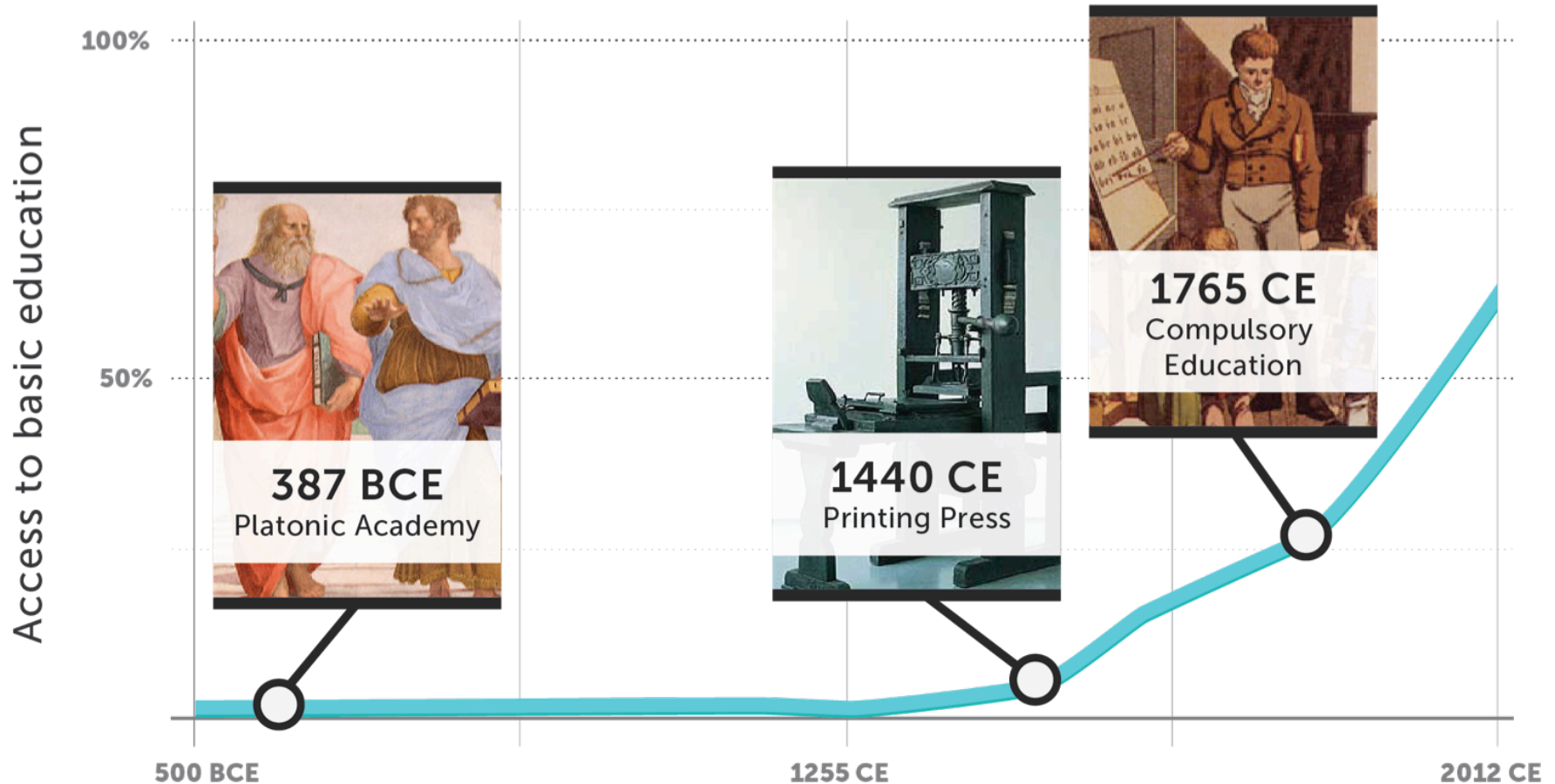


The Data Revolution in Education

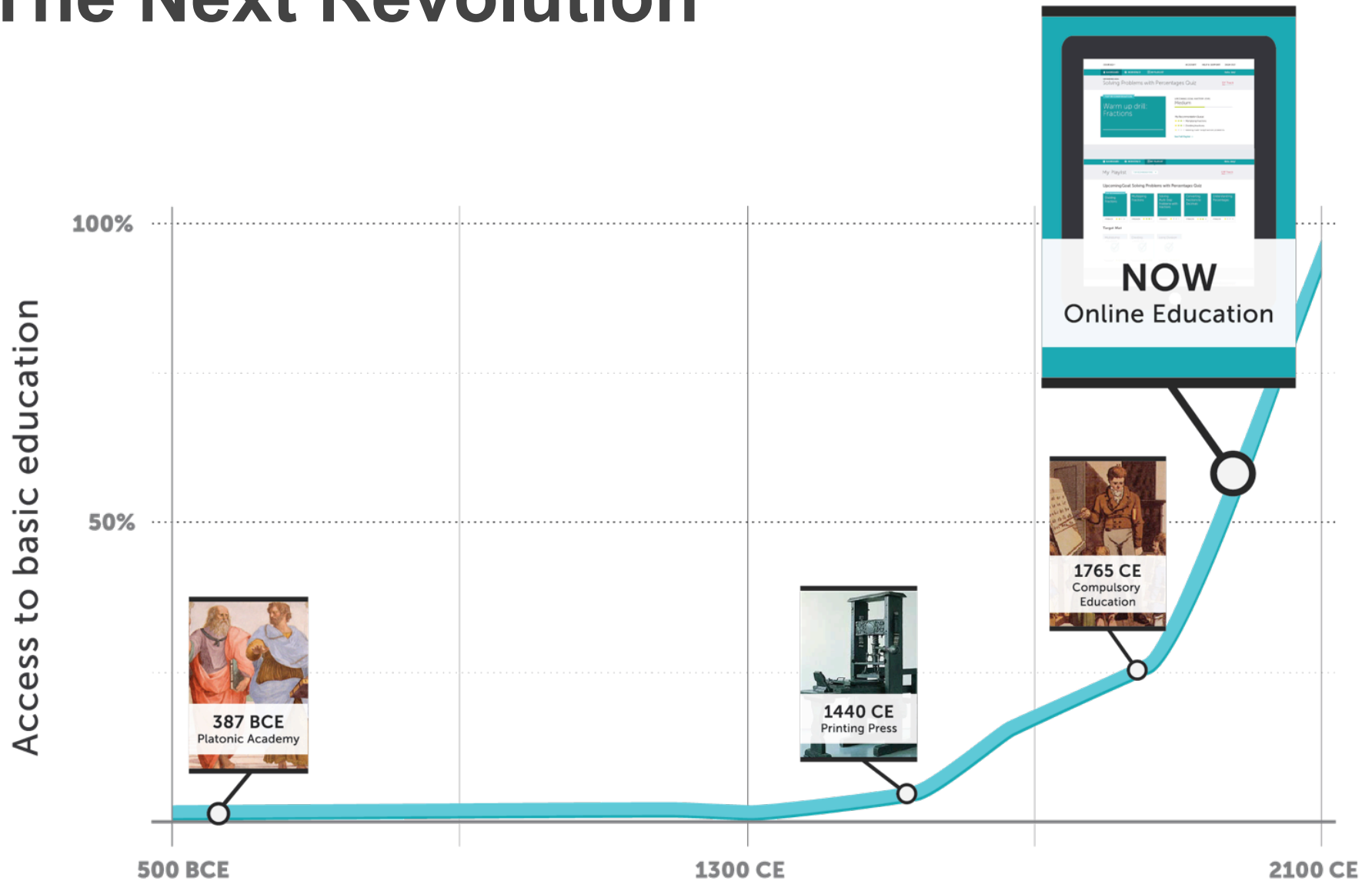
HSE - Moscow

Fernando Rodriguez-Villa, EMEA Business Development & Strategy

Past revolutions in Access to Education

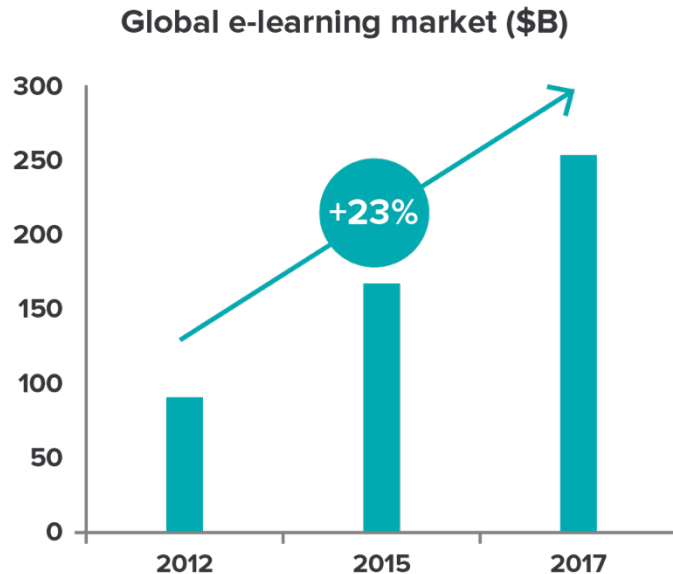


The Next Revolution



Why now?

Materials and classes
moving to digital online...



Source: GSV Advisors estimate via Bank of America Merrill Lynch (Nov 2013)

...improving access,
following a trend seen elsewhere

Google™

NETFLIX

PANDORA®
internet radio

amazon.com

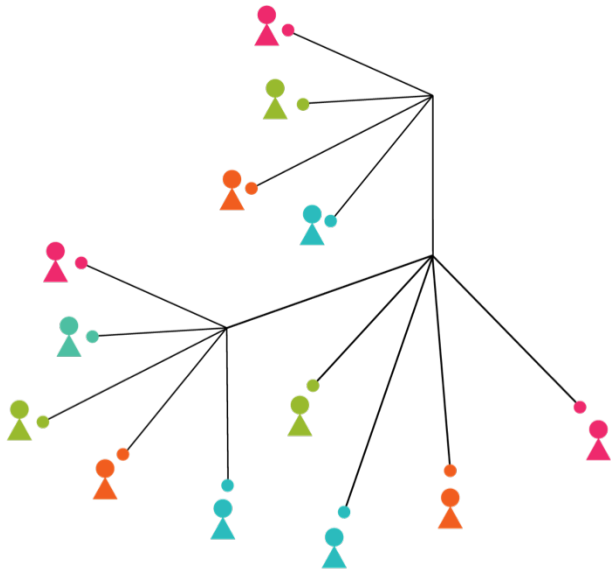
Baidu 百度

peixurbano
exploring the city

The internet does two things very well...

1. Distribution

(Accessible content)



2. Personalisation

n

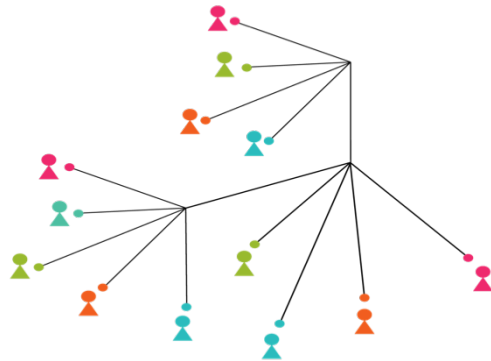
(Data Science and Analytics)



...though it has only just started to impact education

1. Distribution

(Accessible content)



iTunes U



chromebook

2. Personalisation

n

(Data Science and Analytics)



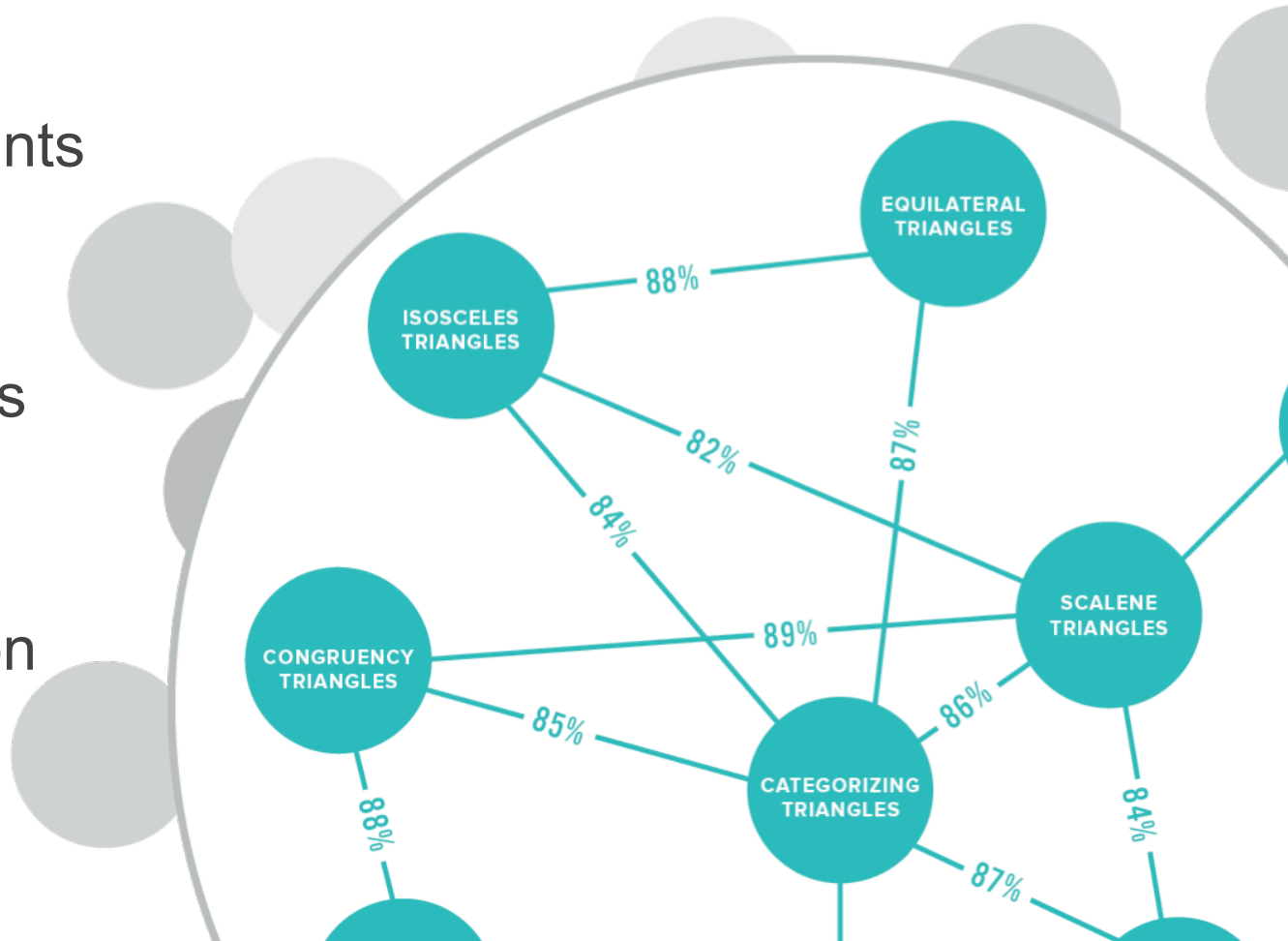
KNEWTON

What is special about data in education?

1) Massive amounts

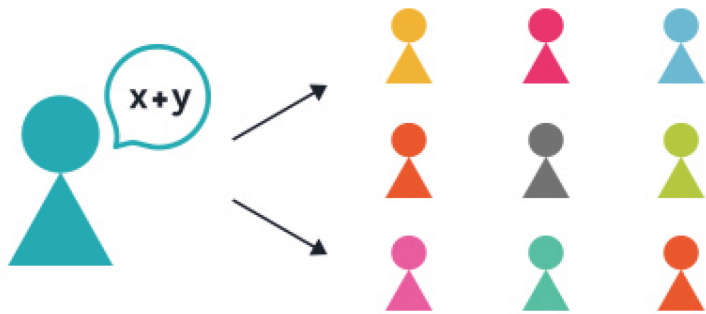
2) Smaller chunks

3) High correlation



When applied correctly, these data can make personalization possible

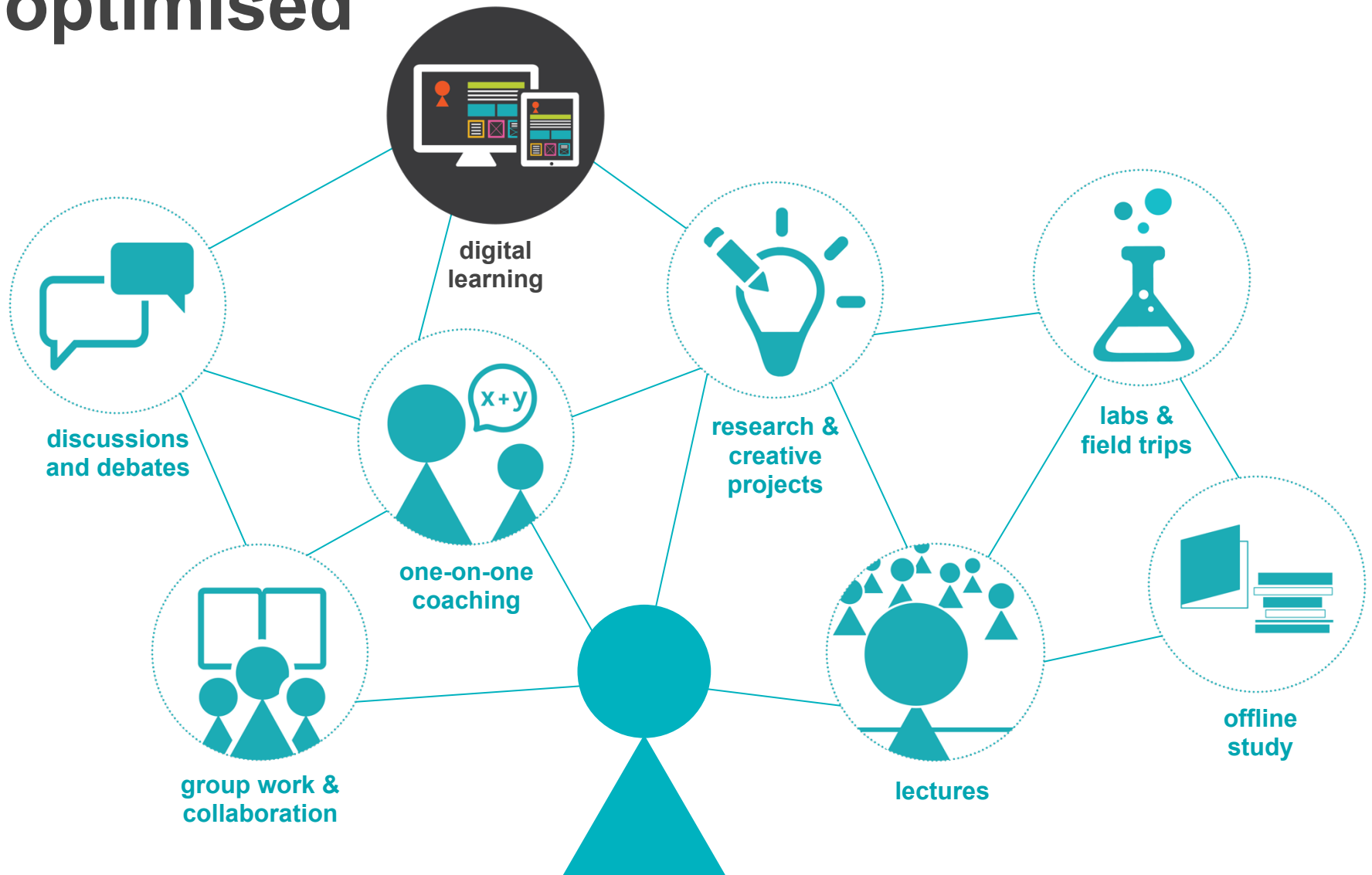
Instead of getting
the same as every
other student...



...each learner can
have an
experience
tailored to *them*



Digital learning *in particular* can be optimised



...and it can be optimised through *adaptivity*

- Each **student** has a learning experience unique to his or her needs and goals
- **Teachers** can track their students' progress and potential at a granular level (Students can track themselves too!)
- **Publishers** (and **developers**) can observe the effectiveness of their content and make data-driven development decisions

Knewton's mission is to bring adaptive learning to the world

Our engine analyzes student activity to recommend the best content and evaluate progress, engagement, and more.

Our growing list of partners includes 20+ of the world's largest publishers and education companies. Knewton serves millions of students around the world.

Our team of 200+ includes data scientists, learning experts, and engineers from top academic institutions and companies.



Knewton has benefited from the expertise of partners all over the world



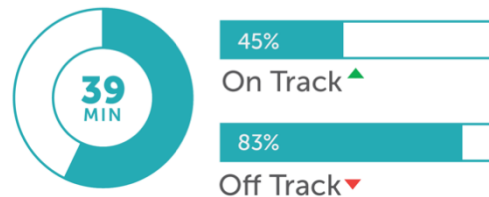
Knewton's software provides three core sources of value

Recommendations for learners



What question or lesson should I work on next?

Learning analytics for learners and instructors



*Do my students understand this?
How will they do on next week's test?*


Content insights for publishers




What do the data say about how well my content is performing?

Recommendations guide students through content



 KNEWTON
BETA

Sine, Cosine, And Tangent



Push play on the video to get started
Don't want to play? [Next](#).

Question
If $4n = 10$ is true, which of the following equations must also be true?

Answers

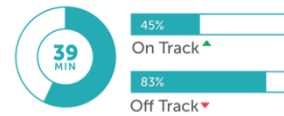
Good work!

- ☐ $n = 10 - 4$
- ☐ $n = 10 + 4$
- ☐ $n = 10 \times 4$
- ☒ $n = 10 \div 4$

Continue

Calls for recommendations

Learning analytics for teachers



GET Waggle™

My Classes

Student Preview

Settings

Send Message

Help

Alerts

Dorothy Z.

Mr. Brown's Math

Mr. Brown's English Language Arts

Mr. Brown's Math

MATH

How are my students doing?

Last 7 Days

Last updated: Today 14:56

Refresh

SKILLS TO WATCH

5 Stuck

3 High Waggle Level

STUDENTS TO WATCH

5 Struggling

9 Excelling

Dempsey, Aoife

de Cardenas, Xavier

Chary, Raj

Add All Grade 6 How likely to complete?

Meyer, Claire is Behind of the goal pace for 3 skills and has High active time in the last 7 days

SUMMARY

SKILLS

ASSIGNMENTS

STUDENT WRITING

Summary

Learn how to get more from this report

Print

Email

Skills Proficiency (estimated)



Minimal 47%
Partial 11%
Basic 22%
Proficient 15%
Advanced 5%

20% (class average)
Proficient and Above

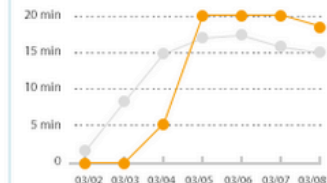
Assignments



Behind 1
On Track 4
Ahead 0
Completed 2

3 (class average)
Assignments completed

Activity



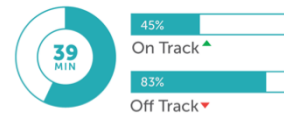
Avg active student time per week: 1hr 20 min
Total active student time (this school year): 90hr 40 min

1hr 40mins (class average)
Active time per week

Find Instructional Material

View full Students Report

Learning analytics for students



Rodriguez-Villa Fernando

Print report > Share



Proficiency



Engagement



Keep working



Your engagement has been LOW - spend more time for better results! Your overall course proficiency is Low.
Your TOP topic is: Angles Your most DIFFICULT topic is: Area of Polygons.

In progress

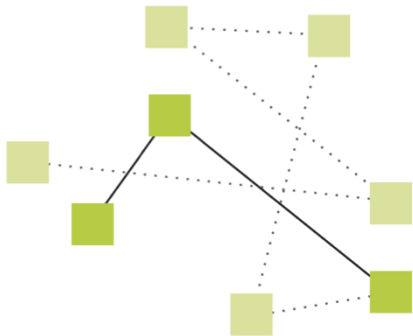
Topics	Progress	Expected score	Active time	Deadline
Angles	Keep working	80%	5 min	112 days
Area of Polygons	Let's get started!		0 min	112 days
Geometry	Keep working	63%	3 min	112 days
The Coordinate Plane	Let's get started!		0 min	112 days
Three-Dimensional Geometric Figures	Let's get started!		0 min	112 days
Two-Dimensional Geometric Figures	Let's get started!		0 min	112 days

Content insights for publishers and developers



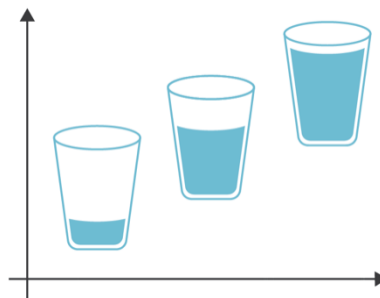
Assessment Quality

How well do individual questions assess underlying topics?



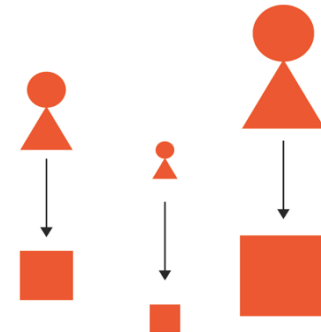
Exhaustion

How much content are students utilizing, relative to proficiency achieved?



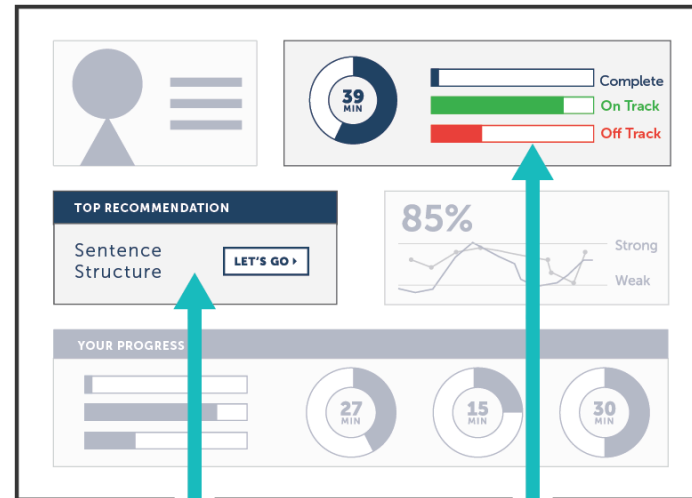
Instructional Impact

How much do pieces of content contribute to learning?

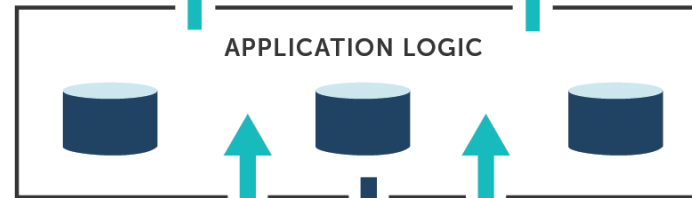


Knewton as an “intelligence layer”...

What the student or teacher sees:



The partner's product:



**Knewton's
engine**

...with an engine that considers many factors

Learner's knowledge



**LEARNER
PROFICIENCIES**



**ASSESSMENT
NEEDS**



**NEED FOR
REMEDIATION**



**WHERE TO MOVE
FORWARDS**

Learner's activities



**LEARNER
PACE**



**REPETITION OF
MATERIAL**



**LEARNER
STRATEGIES**

Content factors



**ASSET
RELATIONSHIPS**



**INSTRUCTIONAL
VALUE**



**ASSESSMENT
VALUE**



**QUESTION
DIFFICULTY**



**CONTENT
DURATION**



ENGAGEMENT

Knewton's infrastructure helps partners use data to improve results

- Cloud-based adaptive learning software company
- Founded in 2008
- HQ in New York City
- c. 200 Employees in 3 offices (NYC, London and Tokyo)
 - 80% Tech
 - 20% Business/Support



Operating at Scale

- **20+ enterprise partnerships** across Higher Ed, K12, ELT
- **7M learners** on platform at EOY 2014
- **9B+ recommendations** served to date

Built for Flexibility

- High-performance infrastructure
- Content, pedagogy, and language agnostic
- Experience across domains (Reading, Writing, Math, Hard and Soft Sciences)

Thank you

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